Education:

| School | year Graduated | Degree | GPA |
|---------------------------|----------------|----------------|------|
| Boise State University | 1982 | MBA (finance) | 3.55 |
| University of Puget Sound | 1977 | BA (Marketing) | 3.06 |

Financed 100% of undergraduate education with academic scholarship from the USAF.

Business Experience:

Business, Retirement, Estate and Wealth Planning, 1985 to Present. Development of strategies and plans to support:

- 1. Employee Attraction and Retention
 - a. Reduction of Net Funding Costs through capital redeployment choices.
 - b. Group Insurance Benefits; Design and implementation
 - c. Executive Compensation Studies
- 2. Executive Compensation Programs
 - a. Controlled Executive Bonus, Split dollar Plans, Deferred Compensation Arrangements
 - b. Loan Based Tax Free Retirement Strategies
 - c. Erisa funding versus Non-Qualified Funding Scenario comparisons
- 3. Increase Yield/IRR on Corporate Liquid assets; e.g. COLI
- 4. Reduction in corporate cost of funds
- 5. Business Succession Planning
 - a. Buy Sell Agreements
 - b. Estate Planning Scenarios
 - c. Estate Tax Reduction Strategies
 - d. Legacy Planning; Dynasty Trust/Family Bank Planning Scenarios
- 6. Income Tax Reduction Strategies
 - a. Business Retirement planning, Personal Retirement planning
- 7. Personal Wealth Planning
 - a. Retirement Planning Scenario comparison studies
 - b. Asset Protection Planning
 - c. Life Insurance Policy Due Diligence, analysis, design and evaluations
 - d. Estate Planning scenarios
- 8. Investment Planning
 - a. Real Estate loan analysis, design, development, acquisition and administration.
 - b. Secure, Tax Advantaged Business and Retirement Fund Planning
 - c. Real Estate Mobile Home Park; Partial owner of Mobile Home park since 1995.

Military:

Retired; Idaho Air National Guard; Rank: Lt. Col.

a. 28 year of Service

b. Senior Command Pilot; Hours logged: Approximately 4,500 hours

c. Aircraft flown: T-37, T-38, RF-4c, F-4c,d,e,g, C-26, C-130

d. Awards: USAF Air Medal, 1 September, 1994

Hobbies and Interests; Private Flying, golfing, skiing, hunting, camping, reading

Spiritual: Born Again believer;

Loyal To One Ministries; Board of Directors, Secretary Treasurer Bible Study Mentoring Program with Idaho State Prison Inmates.

Family: My wife, Mary Lee and myself are both on our second marriage, with 3 children each from first marriages. We have lived in Nampa, Idaho for approximately 14 years.

References Available upon request.